



Behavioral Health Contractor Forum

November 27, 2018



WELCOME AND INTRODUCTIONS

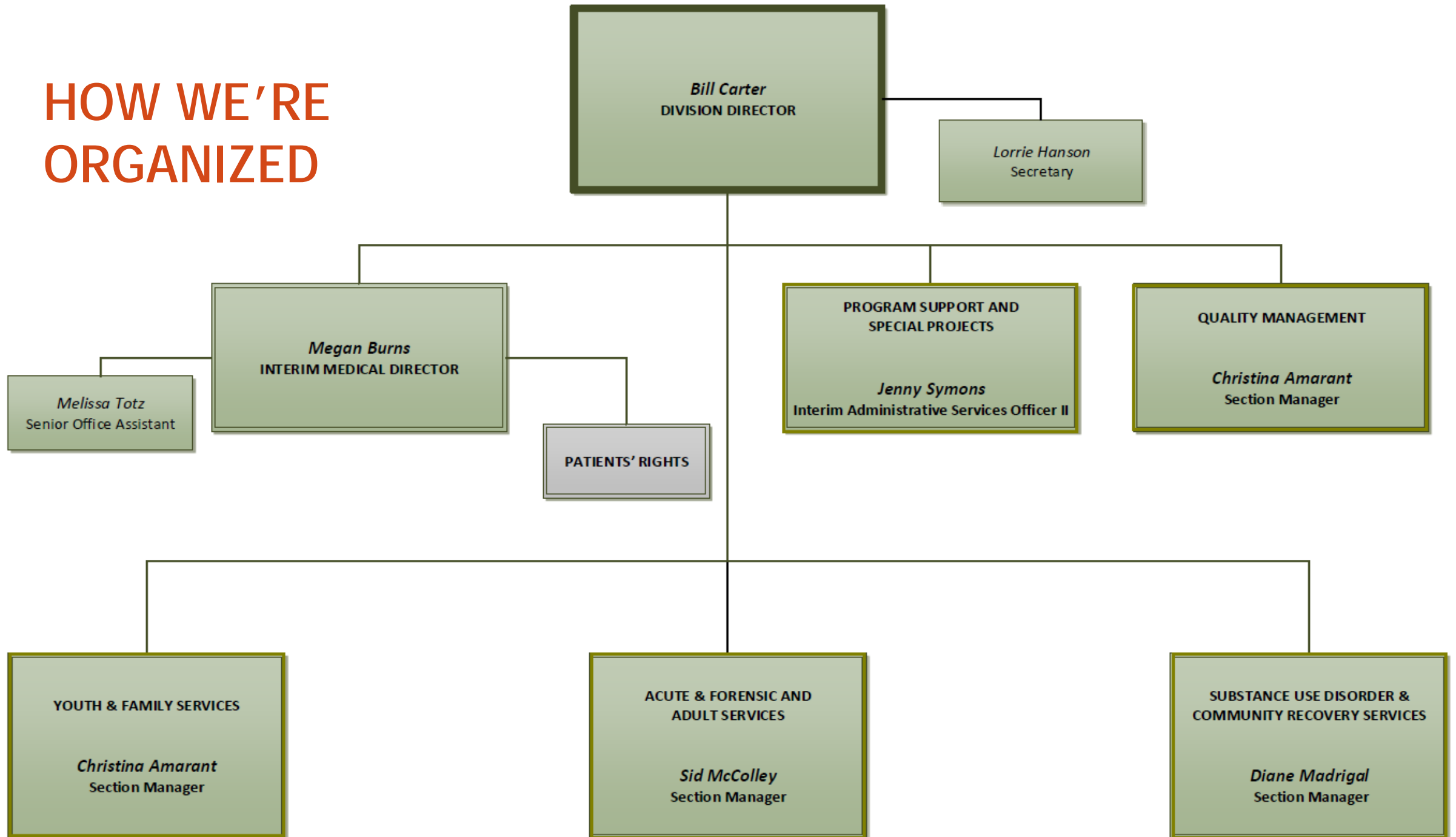
OVERVIEW OF BEHAVIORAL HEALTH DIVISION

- ▶ What we do
- ▶ How we're organized
- ▶ How we're funded
- ▶ Q&A

WHAT WE DO

- ▶ Mental Health Plan
- ▶ Substance Use Disorder (SUD) Services

HOW WE'RE ORGANIZED



SONOMA BUDGET AND FISCAL UPDATES

▶ Background-

- ▶ FY16/17 Revenues overestimated by \$6M (Medi-Cal)
- ▶ FY17/18 Revenues overestimated by \$12M (Medi-Cal)

▶ FY18/19 Changes-

- ▶ Internal Controls
- ▶ Board of Supervisors Bridge Funding
 - ▶ \$16.8 million over two years
- ▶ Medicare Billing
- ▶ Avatar Implementation Project
- ▶ Psychiatric Health Facility
- ▶ Competitive Procurement

HOW WE'RE FUNDED

- ▶ Realignment (91 & 2011)
- ▶ Mental Health Services Act (MHSA)
- ▶ Grants
- ▶ Federal Financial Participation
- ▶ General Fund

STATEWIDE FUNDING CHALLENGES

- ▶ Realignment Funding Flat
- ▶ Increase Costs for Labor
- ▶ Timing of Payment Cycle
- ▶ Cash Flow - Settlement of Medi-Cal
- ▶ MHSA Redirection

OVERVIEW OF BEHAVIORAL HEALTH DIVISION

▶ Questions?

BEHAVIORAL HEALTH REDESIGN

- ▶ Driven by:
 - ▶ Opportunity for Improved Service Delivery
 - ▶ New Medi-Cal Regulations
 - ▶ Opportunity to Create Efficiencies
 - ▶ Integrated Campus Model

BEHAVIORAL HEALTH REDESIGN

- ▶ Highlights:
 - ▶ Restructured Access services
 - ▶ Consolidated Medication Support Teams
 - ▶ Combined Adult and Youth non-FSP programs
 - ▶ Co-located Adult services with peer-operated centers

BEHAVIORAL HEALTH REDESIGN

▶ In Progress

- ▶ Developing Psychiatric Health Facility
- ▶ Improving Youth and Family services
- ▶ Improving Contract Monitoring Processes
- ▶ Expanding Mobile Support Team
- ▶ Fully implementing Whole Person Care
- ▶ Expanding place-based services

BEHAVIORAL HEALTH REDESIGN

▶ Questions?

BEHAVIORAL HEALTH CONTRACT UPDATES

- ▶ New Requirements
- ▶ Address Delays
- ▶ Competitive Procurement
- ▶ Q&A

BEHAVIORAL HEALTH CONTRACT UPDATES

Competitive Procurement

- ▶ In FY 2018/19, DHS will begin conducting competitive procurements for behavioral health services
- ▶ Part of a broader county-wide effort to move toward a more strategic and transparent process for identifying vendors

BEHAVIORAL HEALTH CONTRACT UPDATES

Benefits

- ▶ Greater transparency
- ▶ Multi-year contracts may allow for more certainty with regards to funding
- ▶ May be opportunities to consolidate contracts and simplify reporting requirements

BEHAVIORAL HEALTH CONTRACT UPDATES

Tentative Roadmap and Timeline

FY 18-19

Contracts:

- BH services for children
- Administrative services

Jan-Mar 2019:

- Stakeholder conversations
- Determine which services to procure
- RFPs released

Apr-June 2019:

- Vendor conference(s)
- Contracts awarded by June 30th

FY 19-20

Contracts:

- BH services for adults

Jul-Dec 2019:

- Stakeholder conversations
- Determine which services to procure

Jan-June 2020:

- RFPs released
- Vendor conference(s)
- Contracts awarded by June 30th

FY 20-21 and beyond

Contracts:

- BH services for children
- BH services for adults
- Administrative services

Goal is to settle into a regular competitive procurement cycle, with services being re-procured every 3-5 years.

BEHAVIORAL HEALTH CONTRACT UPDATES

▶ Questions?

NEXT STEPS

- ▶ Feedback on communications requested
 - ▶ Topics/content needed
 - ▶ Methods to improve communication
 - ▶ Feedback on website
 - ▶ Other questions/comments